Financial Condition & Burn Rate



Status as of end of May 2023

- Outflows exceeded Income by \$823.26
- This <u>despite</u> the club receiving non-guaranteed donations of \$1131.00
- Potential deficit of \$2,000.00 this year!
- Everything has gotten more expensive
- As we've grown as a club (more members) we've lost more money
 - Members receive more than \$20 worth of benefits
- Cannot make up the deficit via dues alone
 - Ex: \$5 increase in dues only raises \$500

GOOD NEWS

Categories	Totals
Interest	\$0.00
Dues/New	\$1,740.00
Donations	\$1,131.00
Misc. (merch sales)	\$840.00
50/50	\$709.00
	\$4,430.00

BAD NEWS

Categories	Totals
Refreshments	\$2,506.26
T-shirts/Hats	\$310.50
Gift Cert	\$75.00
Donations/Memorial	\$50.00
Suppies	\$1,003.10
Misc. (website, hall)	\$1,308.40
	\$5,253.26

"Bad news doesn't age well"

Don't come to me with a problem without at least 1 proposed solution

Pizza at every meeting is our 2nd largest expense

- Voluntary \$2 donation for pizza at monthly meetings
 - If 50 members contribute that would raise \$100
 - Along with the 50/50 we'd near break even status on Pizza
 - 9 month revenue = \$900





Our dues haven't been raised in years

- Raise dues by \$5 starting next year (2025)
 - Raises an additional \$500



Next Steps

- Implement voluntary Pizza contribution (November)
- Plan to implement the self serve Christmas Party solution
- Raise dues by \$5 next year (2025)

Financial Impact for this year

- Voluntary pizza = \$600
- Self serve Christmas party = \$600 / \$700
- Net Impact: the club would run a small surplus for the year
 - Assuming our donations do not go away!
 - Assuming the cost of the kids prizes doesn't rise dramatically
- In the following year
 - Dues increase would add an additional \$500 to our income
 - Voluntary pizza for an additional 3 months (full club year) raises an additional \$300
 - Impact: Should provide us with a multi-year break even status